

Quoting and comparing the Continuous Care option



Quoting the Continuous Care option will be available on the Zurich adviser portal for new business via Zurich Life Quotes



You can quote the Continuous Care option beside your TPD. You can choose the Care sum insured and ownership separately to TPD. A [sample](#) screen shot is below.

Test CCOne

- Life Insured**
43 year old Male, NSW, Non-smoker, \$300,000, Account manager / executive - Office only, degree and min 2 years exp (or no degree and 5 years exp), earning over \$120k
- Quotes**
T.CCOne-1 \$4,505.76 Protection Plus
- Application**
- 4 Confirmation**

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<input checked="" type="checkbox"/> Death Cover Hide ^	
Variable Age-Stepped \$ 3,000,000 Variable Age-Stepped	Death Cover Includes SmartValue (25.0%) \$130.74 / mth
Add Linked TPD Add Linked Trauma	
<input checked="" type="checkbox"/> TPD Cover (standalone) Hide ^	
Variable Age-Stepped \$ 2,500,000 Variable Age-Stepped	
Ownership Non-super	
Definition Own	
<input type="checkbox"/> Platinum TPD	
<input checked="" type="checkbox"/> Continuous Care option	Continuous Care option is designed to complement a TPD product. Customers need to have an existing TPD with us or elsewhere.
<input type="checkbox"/> Add a package	TPD Cover Includes SmartValue (25.0%) \$212.91 / mth
Variable Age-Stepped \$ 1,000,000	
Ownership Non-super	Continuous Care Cover Includes SmartValue (25.0%) \$20.17 / mth
<input type="checkbox"/> Trauma Cover (standalone)	
<input type="checkbox"/> Continuous Care Option (standalone)	
<input type="checkbox"/> Needlestick Cover	

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Monthly Total \$375.48

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You can also quote the Continuous Care option by itself like any other cover (under Trauma)

← Quotes Dashboard

Wealth Protection
Active
+ Protection Plus
+ Income Safeguard
+ Business Expenses
Quote Page Tour

↑

+ Add Life Insured

T.CCOne-1

Total \$228.84

✎ ✕
+

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	Total Non-super
<div style="display: flex; justify-content: space-between; align-items: flex-start;"> <div style="width: 45%;"> <p>Protection Plus Remove</p> <p>Non-super Frequency Monthly ▼</p> <p>Purpose Personal only ▼</p> <p><input checked="" type="checkbox"/> Indexation ⓘ <input type="checkbox"/> Premium waiver ⓘ</p> <p><input type="checkbox"/> Death Cover</p> <p><input type="checkbox"/> TPD Cover (standalone) ⚠</p> <p><input type="checkbox"/> Trauma Cover (standalone)</p> <p><input checked="" type="checkbox"/> Continuous Care Option (standalone) ⓘ Hide ^</p> <p style="font-size: small;">Continuous Care option is designed to complement a TPD product. Customers need to have an existing TPD with us or elsewhere.</p> <p><input type="checkbox"/> Add a package ⓘ</p> <p style="font-size: x-small;">Variable Age-Stepped</p> <p>\$ 1,000,000 Variable Age-Stepped ▼</p> <p>Ownership Non-super ▼</p> <p><input type="checkbox"/> Needlestick Cover ⓘ</p> <p><input type="checkbox"/> Child Cover</p> </div> <div style="width: 45%;"> <p>Ownership Non-super ▼ ⓘ</p> <p>Non-super Payment Direct debit ▼</p> <p>Commission Hybrid ▼ Premium disc % 0.00%</p> </div> </div>	<p>\$19.07 / mth</p>
<p><input checked="" type="checkbox"/> Continuous Care Option (standalone) ⓘ Hide ^</p> <p style="font-size: x-small;">Continuous Care option is designed to complement a TPD product. Customers need to have an existing TPD with us or elsewhere.</p> <p><input type="checkbox"/> Add a package ⓘ</p> <p style="font-size: x-small;">Variable Age-Stepped</p> <p>\$ 1,000,000 Variable Age-Stepped ▼</p> <p>Ownership Non-super ▼</p>	<p>Continuous Care Cover</p> <p style="font-size: x-small;">Includes SmartValue (25.0%)</p> <p>\$18.16 / mth</p>

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Monthly Total \$19.07

Test CCOne

- ✓ **Life Insured**
43 year old Male, NSW, Non-smoker, \$300,000, Account manager / executive - Office only, degree and min 2 years exp (or no degree and 5 years exp), earning over \$120k
- ✓ **Quotes**
T.CCOne-1 \$228.84 Protection Plus
- ✎ **Application**
- 4 **Confirmation**

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You can tick “Add a package” and \$500k of Care will be added to the quote

Test CCOne

- Life Insured**
43 year old Male, NSW, Non-smoker, \$300,000, Account manager / executive - Office only, degree and min 2 years exp (or no degree and 5 years exp), earning over \$120k
- Quotes**
T.CCOne-1 \$4,378.56
Protection Plus
- Application**
- Confirmation**

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<input checked="" type="checkbox"/> Death Cover Hide ^	Variable Age-Stepped \$ 3,000,000 Variable Age-Stepped	Death Cover Includes SmartValue (25.0%)	\$130.74 / mth	
Add Linked TPD Add Linked Trauma				
<input checked="" type="checkbox"/> TPD Cover (standalone) ▲ Hide ^	Sum insured calculation	Continuous Care option ⓘ Continuous Care option is designed to complement a TPD product. Customers need to have an existing TPD with us or elsewhere. <input checked="" type="checkbox"/> Add a package ⓘ variable Age-Stepped \$ 500,000 Ownership Non-super	TPD Cover Includes SmartValue (25.0%) Continuous Care Cover Includes SmartValue (25.0%)	\$212.91 / mth \$10.08 / mth
Ownership Non-super				
Definition Own				
<input type="checkbox"/> Platinum TPD ⓘ				
<input type="checkbox"/> Trauma Cover (standalone)				
<input type="checkbox"/> Continuous Care Option (standalone) ⓘ				
<input type="checkbox"/> Needlestick Cover ⓘ				

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Monthly Total \$364.88

\$500k would contribute \$150k of carer costs for 3 years, and \$50k for home modifications.

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If more TPD than allowable is being quoted, the TPD error message will suggest adding the Continuous Care option as an alternative when available.

Test CCOne

- Life Insured**
43 year old Male, NSW, Non-smoker, \$100,000, Account manager / executive - Office only, degree and min 2 years exp (or no degree and 5 years exp), earning between \$100k-\$120k
- Quotes**
T.CCOne-1 \$0.00
Protection Plus
- 3 Application**
- 4 Confirmation**

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<input checked="" type="checkbox"/> Death Cover Hide ^	Includes SmartValue (25.0%)
Variable Age-Stepped \$ 3,000,000 Variable Age-Stepped	
Add Linked TPD Add Linked Trauma	
<input checked="" type="checkbox"/> TPD Cover (standalone) Hide ^	Includes SmartValue (25.0%)
Variable Age-Stepped \$ 4,000,000 Variable Age-Stepped Protection Plus	
<input type="checkbox"/> Continuous Care option Info	Continuous Care option is designed to complement a TPD product. Customers need to have an existing TPD with us or elsewhere. <input type="checkbox"/> Add a package Info Variable Age-Stepped \$ 0 Ownership Non-super
<input type="checkbox"/> Child Cover	

The TPD sum insured exceeds the allowable amount of \$3,000,000. Additional cover is available in the Care option which is designed to contribute to the cost of on-going permanent care & home modifications. Consider adding Care of \$1,000,000.

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Monthly Total \$0.00