

Replacing TPD with the Continuous Care option



Adding Care for existing Wealth Protection customers



- Wealth Protection customers can replace any or own occupation TPD cover with cover in the Continuous Care option without underwriting.
- A quote (via the adviser portal or your BDM) and a submission through the front end (with no LIS) will be needed.
- For customers adding the Continuous Care option or increasing their sum insured overall, an LIS will be required and the addition will be underwritten.
- Quoting is available through portal, except for SuperLinked policies, where a manual calc will be required. Sample quote screens are below:

Reduce TPD sum insured (existing functionality)

Click Add Cover

Select Continuous Care option

Choose the sum insured and press calculate premium

Adding Care for other existing customers



Other customers will need to get a quote for the Continuous Care option as new business through Zurich Life Quotes and apply through the front end with underwriting.

The Continuous Care option will go onto a new policy.