

Quoting and comparing the Continuous Care option



Quoting the Continuous Care option will be available on the Zurich adviser portal for new business via Zurich Life Quotes



You can quote the Continuous Care option beside your TPD. You can choose the Care sum insured and ownership separately to TPD. A [sample](#) screen shot is below.

Test CCOne

✓ Life Insured

43 year old Male, NSW, Non-smoker, \$300,000, Account manager / executive - Office only, degree and min 2 years exp (or no degree and 5 years exp), earning over \$120k

✓ Quotes

T.CCOne-1 \$4,505.76 Protection Plus

✎ Application

4 Confirmation

EditIllustrateDownload PDFDuplicateCompare ScenariosPre-Assessment / Loadings

✓ Death Cover

Hide ^

Variable Age-Stepped

\$ 3,000,000

Variable Age-Stepped

▼

Add Linked TPD

Add Linked Trauma

✓ TPD Cover (standalone) ⚠

Hide ^

Continuous Care option

Continuous Care option is designed to complement a TPD product. Customers need to have an existing TPD with us or elsewhere.

❑ Add a package ⓘ

Variable Age-Stepped

\$ 1,000,000

Ownership Non-super

▼

❑ Trauma Cover (standalone)

❑ Continuous Care Option (standalone) ⓘ

❑ Needlestick Cover ⓘ

Death Cover

Includes SmartValue (25.0%)

\$130.74 / mth

TPD Cover

Includes SmartValue (25.0%)

\$212.91 / mth

Continuous Care Cover

Includes SmartValue (25.0%)

\$20.17 / mth

Legal | Privacy | Security | T&Cs

© Copyright 2018 ZFSAL

BackApply for this Scenario

Monthly Total \$375.48

© Zurich²

Quoting the Continuous Care option will be available on the Zurich adviser portal for new business via Zurich Life Quotes



You can also quote the Continuous Care option by itself like any other cover (under Trauma)

Quotes Dashboard

+ Add Life Insured

Test CCOne

✓ Life Insured

43 year old Male, NSW, Non-smoker, \$300,000, Account manager / executive - Office only, degree and min 2 years exp (or no degree and 5 years exp), earning over \$120k

✓ Quotes

T.CCOne-1 \$228.84 Protection Plus

✎ Application

4 Confirmation

Wealth ProtectionActive+ Protection Plus+ Income Safeguard+ Business ExpensesQuote Page Tour

T.CCOne-1Total \$228.84✎✕+

EditIllustrateDownload PDFDuplicateCompare ScenariosPre-Assessment / Loadings

Protection PlusRemoveOwnershipNon-superTotal Non-super\$19.07/ mth

Non-super FrequencyMonthlyNon-super PaymentDirect debitPurposePersonal onlyCommissionHybridPremium disc %0.00%

☒ Indexation ⓘ☐ Premium waiver ⓘ☐ Death Cover☐ TPD Cover (standalone) ⚠☐ Trauma Cover (standalone)☒ Continuous Care Option (standalone) ⓘHide ^

Continuous Care option is designed to complement a TPD product. Customers need to have an existing TPD with us or elsewhere.

☐ Add a package ⓘ

Variable Age-Stepped\$ 1,000,000Variable Age-SteppedOwnershipNon-super☐ Needlestick Cover ⓘ☐ Child Cover

Legal | Privacy | Security | T&Cs © Copyright 2018 ZFSALBackApply for this Scenario

Monthly Total \$19.07

ZURICH

Test CCOne

Life Insured

43 year old Male, NSW,
Non-smoker, \$300,000,
Account manager /
executive - Office only,
degree and min 2 years
exp (or no degree and 5
years exp), earning over
\$120k

Quotes

T.CCOne-1 \$4,378.56
Protection Plus

Application

Confirmation

EditIllustrateDownload PDFDuplicateCompare ScenariosPre-Assessment / Loadings

☒

Death Cover

Hide ^

Variable Age-Stepped

\$ 3,000,000

Variable Age-Stepped ▾

Add Linked TPDAdd Linked Trauma

☒

TPD Cover (standalone) ⚠

Hide ^

Sum insured calculation

Continuous Care option ⓘ

Variable Age-Stepped

\$ 2,500,000

Variable Age-Stepped ▾

Ownership Non-super ▾

Definition Own ▾

☐ Platinum TPD ⓘ

Variable Age-Stepped

\$ 500,000

Ownership Non-super ▾

☐ Add a package ⓘ

☐

Trauma Cover (standalone)

☐

Continuous Care Option (standalone) ⓘ

☐

Needlestick Cover ⓘ

Death Cover

Includes SmartValue (25.0%)

\$130.74 / mtl

TPD Cover

Includes SmartValue (25.0%)

\$212.91 / mtl

Continuous Care Cover

Includes SmartValue (25.0%)

\$10.08 / mtl

BackApply for this Scenario>

Monthly Total \$364.88

\$500k would contribute \$150k of carer costs for 3 years, and \$50k for home modifications.

✓ Life Insured

43 year old Male, NSW,
Non-smoker, \$100,000,
Account manager /
executive - Office only,
degree and min 2 years
exp (or no degree and 5
years exp), earning
between \$100k-\$120k

✎ Quotes

T.CCOne-1 \$0.00
Protection Plus

3 Application

4 Confirmation

EditIllustrateDownload PDFDuplicateCompare ScenariosPre-Assessment / Loadings

☑ Death Cover

Hide ▾

Variable Age-Stepped

\$ 3,000,000

Variable Age-Stepped ▾

Add Linked TPD

Add Linked Trauma

☑ TPD Cover (standalone) ⚠

Hide ▾

Continuous Care option

Includes SmartValue (25.0%)

Continuous Care option is designed to complement a TPD product. Customers need to have an existing TPD with us or elsewhere.

☐ Add a package ⓘ

Variable Age-Stepped

\$ 0

Ownership Non-super ▾

☐ Child Cover

Child Cover

☐ Needlestick Cover ⓘ

Needlestick Cover ⓘ

☐ Coverage (standalone) ⓘ

Coverage (standalone) ⓘ

The TPD sum insured exceeds the allowable amount of \$3,000,000. Additional cover is available in the Care option which is designed to contribute to the cost of on-going permanent care & home modifications. Consider adding Care of \$1,000,000.

BackApply for this Scenario >

Monthly Total \$0.00