

# Data Capture Form

This form is not to be submitted as a replacement of a new application.



Life Insured full name

Adviser name

Reference number (if applicable)

#### Please read the below important information.

#### THE DUTY TO TAKE REASONABLE CARE

When applying for insurance, there is a legal duty to take reasonable care not to make a misrepresentation to the insurer before the contract of insurance is entered into. To meet this duty, each person whose life is to be insured must also take reasonable care not to make such a misrepresentation.

A misrepresentation is a false answer, an answer that is only partially true, or an answer which does not fairly reflect the truth.

This duty also applies when extending or making changes to existing insurance, and reinstating insurance.

#### If you do not meet your duty

Not meeting your legal duty can have serious impacts on your insurance. Your cover could be avoided (treated as if it never existed), or its terms may be changed. This may also result in a claim being declined or a benefit being reduced.

Please note that there may be circumstances where we later investigate whether the information given to us was true. For example, we may do this when a claim is made.

#### **About this application**

When you apply for life insurance, we conduct a process called underwriting. It's how we decide whether we can provide cover, and if so on what terms and at what cost.

We will ask questions we need to know the answers to. These will be about personal circumstances, such as health and medical history, occupation, income, lifestyle, pastimes, and current and past insurance of each life to be insured. The information given to us in response to our questions is vital to our decision.

When you apply for insurance benefits through a superannuation fund or ask to extend or make changes to existing insurance benefits, the fund trustee passes on your personal information to us. You also therefore need to take reasonable care not to make a misrepresentation when providing this information to the fund trustee.

#### **Guidance for answering our questions**

You are responsible for the information provided to us. Each person answering our questions should:

- think carefully about each question before answering. If you are unsure
  of the meaning of any question, please ask us before you respond
- · answer every question
- answer truthfully, accurately and completely. If you are unsure about whether you should include information, please include it.
   Please don't assume we will ask others such as your doctor
- review your application carefully. If someone else helped prepare your application (for example, your adviser), please check every answer (and if necessary, make any corrections).

#### Changes before your cover starts

Before your cover starts, please tell us about any changes that mean you and each person who answered our questions would now answer differently. It could save time if you let us know about any changes as and when they happen. This is because any changes might require further assessment or investigation.

#### Notifying the insurer

If, after the cover starts, you think you may not have met your duty, please tell us immediately and we'll let you know whether it has any impact on the cover.

#### **Telephone contact**

After you submit your application, we may contact you by phone to collect any information missing from your application. The information you provide will be recorded and used in the assessment of your application for insurance cover. The need for you to take reasonable care not to make a misrepresentation to the insurer before the contract of insurance is entered into also applies during any phone contact with us.

#### If you need help

It's important that you and every person answering our questions understands this information and the questions we ask. Ask us or your adviser for help if you have difficulty answering our questions or understanding the application process.

If you're having difficulty due to a disability, understanding English or for any other reason, we're here to help and can provide additional support for anyone who might need it. You can have a support person you trust with you.

#### What can we do if the duty is not met?

If a person who answers our questions does not take reasonable care not to make a misrepresentation, there are different remedies that may be available to us. These are set out in the *Insurance Contracts Act* 1984 (Cth). They are intended to put us in the position we would have been in if the duty had been met.

For example, we may do one of the following:

- avoid the cover (treat it as if it never existed)
- vary the amount of the cover
- vary the terms of the cover.

Whether we can exercise one of these remedies depends on a number of factors, including all of the following:

- whether the person who answered our questions took reasonable care not to make a misrepresentation. This depends on all of the relevant circumstances. This includes how clear and specific our questions were and how clear the information we provided on the duty was
- what we would have done if the duty had been met for example, whether we would have offered cover, and if so, on what terms
- whether the misrepresentation was fraudulent
- in some cases, how long it has been since the cover started.

Before we exercise any of these remedies, we will explain our reasons, how to respond and provide further information, and what you can do if you disagree.



## Data Capture Form



This form is to collect certain information about you to be given to your financial adviser to input into your application (it is not provided to Zurich). Your adviser will be in contact with you again and provide you with a copy of the proposed application for you to check and agree to before submitting.

Your adviser may pass the information on this form to Zurich. This information may include your personal and sensitive information. Zurich is bound by the *Privacy Act 1988* (Cth). Please refer to the Privacy section contained in the current Product Disclosure Statement (PDS) for the product you will be applying for. For a more detailed explanation of Zurich's Privacy Policy please visit our website at zurich.com.au or contact the Zurich Privacy Officer on 132 687 or email us at privacy.officer@zurich.com.au

1. Life insured		
Title Surname	First name Midd	e name
O Male O Female	Date of birth / /	
2. Residence and travel		
Cover is only available to Australian residents.		
2.01. Are you currently living in Australia, either		
as an Australian or New Zealand citizen, or		
as a permanent resident of Australia?		
○ No → please clarify your current citizenship and residency details, incopermanent residency	luding Visa type, expiry date, and applicati	on date for
Yes → go to 2.02		
Citizenship and residency details		
Visa type	Expiry date / /	
Application date / /		
2.02. Do you have definite plans to travel or live outside of Australia	vithin the next two years?	
No → go to 2.03		
Country	City/Area/Region	
Date you are travelling / /	How long you are travelling for	
Reason for travel: O Holiday O Business O Study	O Visit family/friends O Other	→ provide details
2.03. Within the last 8 weeks, have you been to any country outside of	of Australia?	
$\bigcirc$ No $\rightarrow$ go to 2.04		
	ase list them all)	
Country/ies	City/ies	
Region(s)		
Date you returned to Australia / /		

O No -		o weeks, nave you b	een in contact with a	any person you	KIIOW OI SUSP	Dect to be iiii	ected by the cort	onavirus (COVID-19)?
O Yes -	→ provide d	etails, including the	date of your exposur	e, whether you h	ave experien	nced any sym	ptoms of fever, co	ough, fatigue, sore
			d whether you have h					
O leave	ronoo bio	tow.						
	rance his							
		application, is there attached to your su		e on your lite cu	irrentiy in pi	ace or being	applied for (incli	uding cover provided
- Death								
- Trauma - Total &		Disablement (TPD)						
	Events (Zuri Protection	ch Active)						
	ss Expenses	cover						
O No -	→ go to 4							
O Yes -	→ provide d	etails of all existing p	policies in the table b	elow				
P	olicy No.				Waiting	Benefit	Risk Comm	
(i1	f known)	Company	Benefit Type	Amount	Period	Period	Date	Replacing
				\$				
				\$				
				\$				
				\$				
and a		de to Zurich, by you	ot cancel the existing or any other applicab					
4.01. Are	you applyii	ng for						
			31,500,000 for domes	•				
			\$1,500,000 for dome	stic duties)				
		cess of \$1,500,000 c	r \$3,000,000 (or \$1,50	00000 for domo	estic dutico/2			
	→ go to 4.02		φ3,000,000 (01 φ1,30	00,000 for dome	stic duties) ?			
	→ complete or tick the	the Financial questi	onnaire contained in wish to provide a cop ial questionnaire)	the 'Underwritir by of the Statem	ng questionna ent of Advice	aires' bookle e (SOA) inste	t attached to this ad (make sure the	Application SOA answers
	O SOA	will be provided						
4.02. Ar	e you applyi	ng for						
• Income	e protection o	cover in excess of \$3	30,000 per month or					
• Busine	ess expenses	cover in excess of \$	30,000 per month?					
O No -	→ go to 5							
O Yes -	→ do you red per annur		ceive net income froi	m other sources	(such as rent	tal income, d	ividends etc.) in e	xcess of \$250,000
	O No -	→ go to 5						
	O Yes -	Application or ticl	ancial questionnaire	you wish to prov				
		O SOA will be p	provided					

5. Occup	Dation
	ou non-working (e.g. home duties/student/retiree)?
$\bigcirc$ No $\rightarrow$ (	
O Yes →	
	is your job and industry?
Occupation	
Business/E	mployer name and physical address
Website	Email
Industry	
5.03. Are y	ou a member of the armed forces, either full-time or part-time?
○ No →	go to 5.04
	Is your involvement limited to army reserve only, AND can you confirm that you have no current deployment orders or have any reason to suspect that a deployment would take place within the next 12 months?
	○ No → provide full clarification as to your involvement with the armed forces, and details of any current or previous deployments
	Yes → go to 5.04
5.04. Does	your job require you to perform any of the following hazardous duties:
• using or h	nandling explosives, chemicals, dangerous substances or asbestos
• working u	inderground, offshore, underwater or at heights over 10m
• agricultur	al flying (e.g. mustering) or
<ul> <li>any other</li> </ul>	hazardous duties not listed above?
O No → (	go to 5.05
Yes →	provide details of the duties, including the amount of time spent undertaking each duty
5.05. Are y	ou applying for?
• TPD cove	
<ul> <li>Active He</li> </ul>	ealth Events cover
'	rotection cover or
	expenses cover?
O No → (	
Yes →	complete questions below
5.06. Do yo	ou have a degree, trade or other professional qualification?
○ No → (	go to 5.07
Yes →	provide details

#### 5.07. What duties do you perform?

Complete the table below

Complete the tuble below		
Duty		% of time
Administrative/sedentary		
Supervision of manual labour		
Manual duties usual to qualification/trade		
Other manual duties (specify)		
Travel or working in the field		
Other duties (specify)		
		100 %
5.08. How long have you worked in your current role?	years	months
If less than 3 years, advise your work history for the last 3 years		
<b>5.09.</b> How many hours per week are you currently working in yo (If your typical working hours vary each week, please average your w		hours per week
5.10. Do you have a second job?		
○ No → go to 5.11		
Occupation/Industry		
Duties		
Hours per week	Income per annum \$	
Do not include this income amount in your current annual income in q	uestion 6.01	
5.11. Do you have definite plans to change your current job, emplo	yment arrangement, usual duties, or working hou	rs?
○ No → go to 5.12		
$\bf 5.12. \ Do\ you\ have\ definite\ plans\ to\ take\ leave\ for\ more\ than\ three$	months?	
$\bigcirc$ No $\rightarrow$ go to 6		
Yes → provide details		

#### 6. Income

#### 6.01. What is your current annual income from your principal job?

Employee: total remuneration paid by employer, including superannuation and other benefits

Self-employed: gross income of the business, less any business expenses incurred to earn this income

Annual income (excluding superannuation guarantee	e (SG) contributions)	
Superannuation guarantee (SG) contributions		
6.02. Have you:		
ever been declared bankrupt, or		
• had any entity associated with you placed into receive	ership, liquidation or administration in the last	5 years?
○ No → go to 6.03		
$\bigcirc$ Yes $\rightarrow$ are you currently bankrupt, or have you had	a bankruptcy discharged within the last 3 years	ears?
	ionnaire contained in the 'Underwriting quest	ionnaires' booklet attached to
○ No → provide full details including da	ate of discharge	
6.03. Are you an employee only with no ownership (c	lirectly or otherwise) in the business you w	vork in?
○ No → go to 6.09		
Yes → go to 6.04		
Employee only		
6.04. On what basis are you employed?		
O Permanent (full- or part-time) O Casua	al contractor*	ractor*
* If casual or fixed term contractor is selected, provide term/expiration date and your plans following the contractor.		ed your current contract, the contract
6.05. When did you start working for your current 6	employer? Date / /	
6.06. Are you applying for Income protection cover		
<ul> <li>○ No → go to 7</li> </ul>		
<ul><li>Yes → complete questions below</li></ul>		
	Overe below	
6.07. Provide your annual income details for the last	2 years below	
	Year ending 30/06/	Year ending 30/06/
Wages/salary		
Superannuation contributions		
Bonus		
Commission		
Other benefits (specify)		
TOTAL		
If you make a claim, the income figures provided may ne	eed to be substantiated with the appropriate f	inancial evidence.
6.08. Do you have any sick leave entitlements?		
○ No		
○ Yes → How many accrued sick leave days do you	have?	

### Self-employed only

6.09. Are you applying for Income Protection cover	or Business expenses cover?		
O No → go to 7			
Yes → complete questions below			
6.10. How long have you been self-employed or own	ned your own business?	years	months
If less than 3 years, advise your work history for the last	3 years		
044 D			Part.
6.11. Do you own 100% of the business personally (if select 'Yes')?	only sharing ownership with yo	ur spouse for income sp	litting purposes,
○ No → provide details of your ownership in the busi	ness, the names and ownership p	ercentages of your busin	ess partners as well
as a description of their role in the business  O Yes → go to 6.12			
- 163 / g0 t0 0.12			
6.12. Has your ownership interest for your business o	hanged during the last 3 years?		
O No → go to 6.13	3		
<ul><li>Yes → outline the changes</li></ul>			
-			
6.13. How many registered business entities (including	ng trusts) does your business str	ucture include?	
6.14. What proportion of total business earnings are	from your personal evertion?	%	
	Firom your personal exertion:	76	
6.15. Do you have any employees?			
O No → go to 6.16			
Yes → complete the table below		T	
	Total	Number	of income producing
Full-time			
Part-time			
Casual			
6.16. If you were unable to work, would any part of the	a husiness revenue continue suc	h ac	
<ul> <li>ongoing sales, or</li> </ul>	c business revenue continue, suc		
trail commissions			
No → go to 6.16			
<ul> <li>Yes → provide details including percentage and d</li> </ul>	uration of ongoing business earni	ngs, and the amount of ne	et income you would
expect to receive			
6.17. If you were unable to work, would your business	hire a replacement person to co	mplete your role?	
O No → go to 6.17			
Yes → estimated replacement cost (at market rates)	\$	per month	

#### 6.18. Advise the following income details as per your Profit and Loss account for the last 2 years

Your income is the gross income earned before tax, from personal exertion, less any business expenses incurred to earn that income.

		Year	ending 30/06/	_	Year ending 30/06/
Y	our share of gross business income				
Y	our share of net business profit				
Y	our personal salary or directors fee				
	alary paid to a non-working spouse or other family members of working in this business				
	uperannuation payments to yourself, a non-working spouse family members not working in this business				
_	ther add backs .g. depreciation, donations or personal use of motor vehicles)				
Т	otal				
If yo	ou make a claim, the income figures provided may need to be ou need more space to provide your answers, attach a separa D. Are you applying for Business expenses cover (Fixed or	te page, sigr	ned and dated by you.	ncial ev	vidence.
_	No → go to 7	,	,		
	Yes → complete the Business expenses questionnaire cor	ntained in the	e 'Underwriting guestionn;	aires' h	ooklet attached to this Application
7.	Hazardous activities/sports				
	you take part in, or have definite plans to take part in any s				
	Imples include but are not limited to aviation (other than as a fack or mountain climbing, football, boxing, martial arts and bung		assenger), diving, hang gli	ding, sk	sydiving, motor sports,
0	No → go to 8				
$\bigcirc$	Yes → provide details where indicated below				
	ou are applying for TPD, Active Health Events, Income Protect professional level, you must have disclosed this job/duties ar				u engage in this activity
Sel	ect ALL activities which you participate in below:				
0	Aviation (other than as a fare-paying passenger) $ ightharpoonup$ comple booklet attached to this Application	ete the Aviati	on questionnaire containe	d in the	e 'Underwriting questionnaires'
0	Diving $\rightarrow$ complete the Diving questionnaire contained in t	he 'Underwi	riting questionnaires' book	let atta	ched to this Application
0	Motor sports (car/cycle) $\rightarrow$ complete the Motor sports que to this Application	stionnaire co	ontained in the 'Underwriti	ng que	stionnaires' booklet attached
0	Football  Amateur/Recreational  Competitive  Co	do			
	Amateur/Recreational Competitive Co	ode:			
0	Boxing      Amateur/Recreational	Group bo	xing/Fitness class only		
0	Martial arts  Non-contact  Contact				
$\bigcirc$	Cycling including mountain hiking PMV road and track/ye	olodromo			
O	Cycling, including mountain biking, BMX, road, and track/ve  Amateur/recreational  Competitive Type	pe (i.e. BMX)	(road etc):		
		•	·		
	ou participate in any other hazardous activities, complete I must provide details for each one.	the questio	ns below. If you participat	te in m	ultiple activities,
An	additional Other activity questionnaire can be found in the 'Ur ou need more space to provide your answers, attach a separa			ched to	o this Application.
0	BASE jumping Caving/potholing	0	Equestrian sports	$\bigcirc$	Hang-gliding
0	Mountain climbing Rock climbing	$\circ$	Sailing/yachting	$\bigcirc$	Skydiving
$\bigcirc$	Snow skiing/boarding		Other, specify		

7.01. On what basis do you participate in this activity	? 🔾	Amateur/Recreationa	Competitive	<ul><li>Professional</li></ul>
7.02. How often do you participate in this activity?	Ev	ents/Hours per year		
7.03. Provide details of the level at which you participate	ate in this ac	ctivity, e.g. maximum de	epths, heights, speeds or	rgrades
7.04. Provide details of any injuries you have sustained	d from this a	activity		
8. Personal details				
8.01. How much do you weigh? Weight	kg	or	lb	
8.02. How tall are you? Height	cm	or	feet/inches	
8.03. Has your weight changed by more than 10 kgs (d  No → go to 8.04  Yes → provide details (loss/gain, amount, reason and			?	
Lifestyle  8.04 Have you smoked tobacco, e-cigarettes (vaping)  ○ No → go to 8.05  ○ Yes → provide details of what you have smoked/use			·	
8.05. In a typical week, on how many days would you do days per week → go to 8.06  ☐ I drink less than once a week → go to 8.07  ☐ I have never drunk alcohol → go to 8.08	drink alcoho	oi?		
8.06. On days you do drink, how many standard drinks One standard drink is equal to 285ml of full strength bee				
8.07. Have you ever received advice, treatment or coul  ○ No → go to 8.08  ○ Yes → please provide details, including type of adv			consumption?	
8.08. According to the Australian Government, 42% of Within the last 10 years, have you taken recreational d  ○ No → go to 8.09  ○ Yes → provide details		s have taken recreation	al drugs at some time in t	their life.
<ul> <li>8.09. Have you ever injected recreational drugs?</li> <li>○ No → go to 8.10</li> <li>○ Yes → provide details</li> </ul>				

8.10. Within the last 10 years, have even if they were prescribed for		ny pharmaceutical drug(s) (such as pain killers or sedatives),
○ No → go to 8.11		
8.11. Have you ever received adv	ice, treatment or counselling due to d	rug taking?
O No → go to 9		
	, including type of advice, treatment and	I dates
9. Family medical history		ers had any of the following conditions before the age of 65?
	e1or2)	<ul> <li>Cardiomyopathy</li> <li>Multiple sclerosis, Parkinson's disease or Alzheimer's disease</li> <li>A mental health condition</li> <li>Any other hereditary condition, which runs in your family</li> </ul>
Polycystic kidney disease		
No → go to 9.02		
Yes → provide details		
1. Relative:	Condition:	Age diagnosed:
2. Relative:	Condition:	Age diagnosed:
3. Relative:	Condition:	Age diagnosed:
4. Relative:	Condition:	Age diagnosed:
	tion, does the total amount of any exis ir employer or attached to your super)	sting insurance(s) on your life (with Zurich or any other insurer, exceed the following:
• \$500,000 Life, or		
• \$500,000 TPD, or		
• \$200,000 Trauma and Health e		
• \$4,000 per month Income prote	ection and Business Expenses?	
$\bigcirc$ No $\rightarrow$ go to 10		
Yes → 9.03		
9.03 Have you ever had or are yo	ou considering having a genetic test?	
No → go to 10		

Note: You do not need to disclose to us any genetic test that was conducted for the purpose of a medical research study conducted by an accredited university or medical research institution where;

- the test results are not known by you and will not be provided to you, or
- you have specifically requested not to receive the test results

You also do not need to disclose to us any genetic test that was conducted for fertility or paternity testing, for fitness, for nutrition or to trace ancestry.

		No	Yes
1	Asthma?	0	0
2	Skin cancer, cyst, mole or lesion?	0	0
3	Raised blood pressure or cholesterol managed through medication, diet or lifestyle?	0	0
4	Any form of diabetes, raised blood sugar or impaired glucose tolerance managed through medication, diet or lifestyle?	0	0
5	Sleep apnoea or sleep disorder?	0	0
6	Anxiety or depression, or have you received any mental health treatment or counselling with any healthcare professional?	0	0
7	Any other mental health condition or disorder?  (including post traumatic stress disorder, bipolar disorder, schizophrenia, personality disorder, eating disorder or attention deficit disorder (ADD/ADHD))	0	0
N C	ou applying for Trauma, TPD, Income protection, Business expenses or Health events?  o → go to 10  s → go to 8		
8	Back or neck pain or a condition affecting your back, neck or spine?	0	0
	(including sciatica, whiplash, trapped nerves or back or neck muscular aches or pains)		
9	Joint or muscle pain, any condition affecting your bones, joints, muscles or limbs, or have you received treatment from a physio or chiro?		
	(including gout, ligament, tendon or repetitive strain injuries, carpal tunnel syndrome, fractures, a head injury or muscle aches or pains)		
	'Underwriting questionnaires' booklet attached to this Application.  answer 'Yes' to any of the questions 10–35, you will need to provide details in 10.02 on page 14.  Chronic fatigue or fibromyalgia?		0
11	Dermatitis, psoriasis, eczema or any other skin condition?		0
12	Bronchitis, or any other condition affecting your lungs or breathing? (including chronic obstructive pulmonary disease (COPD) or emphysema)	0	0
13	Cancer, pre-cancerous condition, or any kind of tumour or growth?  (including melanoma or other skin cancers, Hodgkin's or non-Hodgkin's lymphoma, leukaemia, Barrett's oesophagus or bowel polyps)	0	0
14	A heart or artery condition or surgery on your heart or arteries?  (including angina or heart attack, angioplasty, stent or bypass, irregular heart beat, heart valve or heart structure abnormalities, or any scan or test of your heart which required follow up or a change in your treatment)	0	0
	A stroke, brain haemorrhage or damage or surgery to your brain?		
15	(including mini stroke, transient ischaemic attack (TIA) or brain aneurysm)		
15		0	0
	(including mini stroke, transient ischaemic attack (TIA) or brain aneurysm)  Any thyroid condition?		0
16	(including mini stroke, transient ischaemic attack (TIA) or brain aneurysm)  Any thyroid condition? (including over active or under active thyroid, Graves' or Hashimoto's disease)  Any condition affecting your kidneys or bladder?	0	0

(including epilepsy, confirmed or possible multiple sclerosis, Parkinson's disease, muscular dystrophy or motor neurone disease)

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 $Recurrent \, or \, persistent \, numbness, pins \, and \, needles, \, muscle \, weakness, \, or \, difficulty \, with \, coordination?$ 

 $Have you\ ever\ tested\ positive\ for\ HIV\ or\ hepatitis\ B\ or\ C,\ or\ are\ you\ awaiting\ the\ results\ of\ such\ a\ test$ 

(including a heart or kidney condition you were born with, cerebral palsy or spina bifida)

Anaemia, an autoimmune disease, or any blood condition or abnormality which required follow up with a doctor? (including DVT or pulmonary embolism, Lupus or Sjogren's syndrome, haemochromatosis or haemophilia)

20

21

22

23

(fatty liver, hepatitis or an abnormal blood test or scan of your liver)

Any condition affecting your nerves or nervous system?

Any condition you have had since birth?

(other than as part of this application)?

		No	Yes
25	Any condition affecting your ears or hearing?	0	0
	(including total or partial hearing loss, tinnitus or Meniere's disease, or vertigo)		
26	Recurrent migraines, or persistent fatigue or tiredness?	0	0
27	Any condition affecting your eyes or vision other than long or short-sightedness which is fully corrected with glasses, lenses or laser surgery?	0	0
	(including total or partial loss of vision, or optic neuritis)		
28	Any sexually transmitted disease including but not limited to gonorrhoea, syphilis or chlamydia?		
FEMA	ALE ONLY (Questions 29-31)		
29	Are you currently pregnant?		
	$\bigcirc$ No $\rightarrow$ go to 30		
	29.01. Are you currently in good health with no complications associated with the pregnancy and no medical investigation other than routine pre-natal screening?	s planne	∍d
	○ No → please provide details		
	Yes → go to 29.02		
	29.02. Are you applying for TPD, income protection, business expenses or Active Health Events cover?		
	○ No → go to 30		
	Yes → do you intend to return to work for at least your current working hours within 12 months following the birth of you		?
	○ No → provide details of your plans of when you return to work, and how many hours per week you plan to von return	work	
30	Have you ever had any abnormal cervical screening test?		
	(including abnormal PAP smear, abnormal HPV test result)		
31	Have you ever had any breast lump, cyst or breast abnormality?	0	0
	(including an abnormal mammogram, ultrasound or MRI)		
MALE	E ONLY (Question 32)		
32	Have you ever had a prostate condition?	0	0
ALL T	TO ANSWER		
In the	last 5 years (and apart from anything you have already told us):		
33	Have you experienced or been advised of any symptom or health concern for which you have:	0	0
	seen or intend to see a healthcare professional,		
	been admitted to hospital, or		
	been unable to work?		$\perp \perp \mid$
34	Have you been prescribed any medication?	0	
35	Have you been referred for, or are you currently awaiting the results of any medical investigation, procedure, follow up or any other medical or blood test?	0	

#### Yes → provide full details for each 'Yes' response in the table below (more space is available on the next page if required). Question no: **Question no:** What is the condition/diagnosis? **Date of diagnosis** / / What symptoms have you experienced? Date of first/last symptoms First / / / / First / / / Last / Last Frequency of symptoms What treatment have you received? Date of first/last treatment First Last First Last Frequency of treatment Degree of recovery % % Have you undergone any specific O No O No testing or investigations (such as Yes → provide details Yes → provide details scans or X-rays) for this condition? Have you taken time off work O No O No or are your work duties or lifestyle Yes → provide details Yes → provide details affected or restricted due to this condition? Is your usual doctor noted in O Yes O Yes question 11 of this Application the ○ No → provide details ○ No → provide details treating doctor for this condition? Doctor's/Clinic's name Doctor's/Clinic's address, state and postcode

)

10.02. Did you answer 'Yes' to any of the questions 10-35 in question 10.01?

 $\bigcirc$  No  $\rightarrow$  go to 10.03

Doctor's/Clinic's phone number

)

	Question no:		Question no:								
What is the condition/diagnosis?											
Date of diagnosis	/ /			/ /							
What symptoms have you experienced?							• • • • • • • • • • • • • • • • • • • •				
, ca on periodical		•••••									
Date of first/last symptoms	First / /	Last /	/	First	/	/	Last	/	/		
Frequency of symptoms											
What treatment have you received?		•••••					•••••				
		<del>.</del>									
							1				
Date of first/last treatment	First / /	Last /	/	First	/	/	Last	/	/		
Frequency of treatment											
Degree of recovery	%			%							
Have you undergone any specific testing or investigations (such as	O No			○ No							
scans or X-rays) for this condition?	Yes → provide details										
		• • • • • • • • • • • • • • • • • • • •									
Have you taken time off work	O No			○ No							
or are your work duties or lifestyle affected or restricted due to	<ul><li>○ No</li><li>○ Yes → provide details</li></ul>				<ul><li>Yes → provide details</li></ul>						
this condition?											
Is your usual doctor noted in question 11 of this Application the	○ Yes			O Yes							
treating doctor for this condition?	○ No → provide deta	ils		○ No → provide details							
		•••••		••••••			•••••	•••••			
Doctor's/Clinic's name											
Doctor's/Clinic's address,											
state and postcode							•				
							•••••	•••••			
Doctor's/Clinic's phone number	( )			( )							
200to. C. Cimio o priorio fidilibor				\ /							

10.03. As the result of illness or injury, have you ever or are you expe	cting to claim under any:	
Trauma, Total & Permanent Disability (TPD), Income protection or Salar	y Continuance policy	
Workers compensation		
Any other benefits paid due to sickness, disability or injury (other than	Health insurance)	
$\bigcirc$ No $\rightarrow$ go to 11		
Company/Source		
Date / /	Period of disability	
Cause of claim		
11. Doctor's details		
11.01 Do you have a doctor/medical centre that you usually attend?		
○ No → provide details of the most recent doctor/medical centre		
Doctor's /Clinic's name	Name of medical centre	
Address of doctor or medical centre		
State Postcode	Phone number ( )	
11.02 When was the last time you saw this doctor and/or clinic?	Date / /	
11.03 Will this doctor have information about all of your disclosed me	dical history?	
○ No → go to 11.04		
Yes → go to 11.06		
11.04 Which of your conditions will this doctor have information ab	out?	
11.05 Are you able to provide details of another doctor who may have	ve details of your disclosed me	dical history?
○ No → go to 11.06		
Yes → provide details		
Doctor's /Clinic's name	Name of medical centre	
Address of doctor or medical centre		
	State	Postcode
Phone number ( )		
11.06 Is there any additional information you would like to provide t	o assist Zurich in assessing you	ur application?
○ No	•	
○ Yes → provide details		



## Underwriting questionnaires



Select and complete the relevant questionnaire as prompted by your previous answers Asthma questionnaire Sleep disorder questionnaire Raised cholesterol questionnaire High blood pressure questionnaire Diabetes questionnaire Cyst/Mole/Skin lesion questionnaire Mental health questionnaire Back/Neck pain questionnaire Joint/Musculoskeletal questionnaire Activity questionnaires - Diving questionnaire Motor sports questionnaire Aviation questionnaire - Other activity questionnaire Financial questionnaire Business Expenses questionnaire Bankruptcy questionnaire

<b>ASTHMA QUESTIONNA</b>	IRE			
Life insured full name:				
Life insured date of birth	/ /			
1. When did you have your fir	st symptoms/episode of as	sthma?		
2. When were your most rece	ent symptoms/episodes of	asthma?		
3. Approximately how many	episodes of asthma do you	have per year?		
4. In the past two years, have	you had time off work as a r	result of asthma?		
○ No				
○ Yes → provide details	How much?	When?		
5. Within the last two years, h	as your asthma required an	y of the following:		
More than three scripts of ora	al steroids			
A hospital stay longer than or	ne night			
More than five continuous da	ays off			
Any heart or lung test that red	quired a specialist or hospital	referral		
○ No				
○ Yes → provide details				
Name			Dosage	Frequency
6. Is your usual doctor the tre	ating doctor for this conditi	ion?		
○ No → provide details of yo	our treating doctor for this co	ndition		
O Yes				
Doctor's name				
Address			State	Postcode
Phone number ( )				

#### **SLEEP DISORDER QUESTIONNAIRE**

Life insured full name:			
Life insured date of birth / /			
1. What is the condition/diagnosis?	]	Date diagnosed	1 1
2. Have you been using a CPAP machine every night for 3 months of	or more?		
○ No			
O Yes			
${\bf 3.\ Have\ you\ been\ using\ a\ mouthguard\ or\ mandibular\ splint\ nightly}$	for the last 3 months?		
○ No			
○ Yes			
4. Is your condition fully controlled? (this means that your symptor hasn't changed, for at least 6 months)	ns have not got worse or more	frequent, and you	ur treatment
○ No			
○ Yes			
5. Do you suffer from excessive daytime tiredness? (this means yo inactive in a public place (e.g. in a theatre or a meeting), watching $T$			
○ No			
○ Yes			
6. Does this condition limit your ability to work or carry out the nor	mal duties of your normal daily	activities?	
○ No			
O Yes			
7. Unless already provided, please give details of when you first sur or investigations, treatment, time off work, when you last had symp			
Date when first suffered the symptoms / /			
Symptoms			
Tests/investigations			
Treatment			
Time off work	Date last had symptoms	/ /	
8. Is your usual doctor the treating doctor for this condition?			
○ No → provide details of your treating doctor for this condition			
○ Yes			
Doctor's/Clinic's name			
Address		State	Postcode
Phone number ( )			

#### RAISED CHOLESTEROL QUESTIONNAIRE

Life insured full name:					
Life insured date of birth / /					
1. When were you first diagnosed with this condition?	Date	/	/		
2. What was your most recent cholesterol result, and when was thi	s taken?				
Result	Date	/	/		
3. Have you ever taken medication for this condition?					
O No → go to 8					
Treatment/dosage	Date com	menced	treatment	/	/
Date ceased treatment / /					
4. Has your treating doctor advised you that your cholesterol is co	ntrolled and	within no	rmal limits	?	
○ No → provide details					
O Yes					
5. Is your usual doctor the treating doctor for this condition?					
○ No → provide details of your treating doctor for this condition					
○ Yes					
Doctor's/Clinic's name					
Address				State	Postcode
Phone number ( )					

#### HIGH BLOOD PRESSURE QUESTIONNAIRE

Life insured full name:					
Life insured date of birth / /					
1. When were you first diagnosed with this condition?	Date	/	/		
2. What was your most recent blood pressure result, and when	n was this taken?				
Result	Date	/	1		
3. Is this result consistent with previous blood pressure check	s?				
○ No → provide details including your typical blood pressure	reading and reaso	n for varia	ance		
○ Yes					
4. Have you ever taken medication for this condition?					
$\bigcirc$ No $\rightarrow$ go to 5					
Treatment/dosage	Date com	menced	treatment	/ /	
Date ceased treatment / /					
5. Has your treating doctor advised you that your blood press	ure is controlled a	and withi	n normal limits?		
○ No → provide details					
○ Yes					
6. Is your usual doctor the treating doctor for this condition?					
○ No → provide details of your treating doctor for this condition	n				
○ Yes					
Doctor's/Clinic's name					
Address			Sta	ate	Postcode
Phone number ( )					

## **DIABETES QUESTIONNAIRE**Life insured full name:

Life insure	ed date of birth / /							
	e diagnosis relevant to you, e.g. Type I or Type II de Fasting Glucose etc.	Diabetes Mellit	us, Gesta	tional Diab	etes, Impaired G	lucose To	lerance	
2. When v	were you diagnosed with this condition?	Date	/	/				
3. How of	ten do you consult with your usual doctor/clinic	for monitoring	?					
4. What w	vas the date of your most recent consult with this	s doctor/clinic?	•		Date	/	/	
5. Are you	currently undertaking treatment for this conditi	ion?						
○ No →	go to 6							
○ Yes →	what type of treatment are you undertaking?							
	O Diet							
	O Insulin – number of daily units:							
	Oral Drug treatment – medication name and	l dosage:						
	Other – specify:							
6. Has you	ur doctor changed your treatment within the last	2 years?						
O No								
○ Yes →	provide details of previous treatment including ty	pe, dosage and	frequenc	y (if applica	able)			
		·	<u> </u>					
7. Have yo	ou ever suffered from the following complications	s of diabetes:						
• problem	ns with your eyes							
<ul> <li>high blo</li> </ul>	od pressure or other heart/circulatory problems							
<ul> <li>kidney p</li> </ul>	problems, including albumin or protein in the urine or	ſ						
<ul> <li>numbne</li> </ul>	ess or tingling in your feet or legs?							
O No								
O Yes →	provide details including complication/s, severity	, treatment and o	date					
8. Do you	know your most recent Blood Glucose result?							
○ No								
○ Yes →	Blood Glucose result:	Date	e of readi	ng	/ /			
-								

Continue filling out this questionnaire on the following page -

9. Do you know your most	recent HDAIC (gly	/cosylat	ea naemog	iobin) result?					
○ No									
O Yes → HbA1C result:				Date of	reading		/	1	
10. Is your usual doctor the	treating doctor fo	or this co	ondition?						
○ No → provide details of	f your treating doc	tor for thi	s condition						
O Yes									
Doctor's/Clinic's name									
Address								State	Postcode
Phone number ( )									
Dates consulted:	From	/	/	То	/	/			
11. Have you consulted any	other health prof	essiona	s for the co	ondition/s?					
○ No									
	of other doctors								
Doctor's/Clinic's name									
Address								State	Postcode
Phone number ( )									
Dates consulted:	From	/	/	То	/	/			
Doctor's/Clinic's name									
Address								State	Postcode
Phone number ( )									
Dates consulted:	From	/	/	То	/	/			

#### CYST/MOLE/SKIN LESION QUESTIONNAIRE

Life insured full name:		
Life insured date of birth / /		
1. What type of cyst/mole/skin lesion do you, or did you have?		
2. What is, or was, the location of the cyst/mole/skin lesion?		
3. When was the date of diagnosis? / /		
4. Was the cyst/mole/skin lesion removed?		
○ No		
○ Yes → provide date and method of removal		
5. Were any special tests, investigations or treatment required?		
○ No		
Yes → provide details		
6. Do you have pathology results, if required?		
○ Yes		
○ No		
7. Was the cyst/mole/skin lesion malignant or benign?		
O Benign O Malignant O Unknown		
8. Have you, or do you require any further treatment or follow-up since the original rem	oval?	
○ No		
Yes → provide details		
9. Is your usual doctor the treating doctor for this condition?		
○ Yes		
○ No → provide details of your treating doctor for this condition		
Doctor's/Clinic's name		
Address	State	Postcode
Phone number ( )		

#### **MENTAL HEALTH QUESTIONNAIRE**

1. \	Vere	e you advised by your treating practitioner of a diagnosis or name for you	r conditio	n?		
	Yes	→ go to 3 s → please check the following condition(s) you experienced and confirm a ase check all that apply)	ge or date	of diagnosis: (if mo	re than c	one condition,
	0	Grief reaction, stressful life events or difficulties	Age	OR Date	/	/
	0	Post natal depression	Age	OR Date	/	/
	0	Depression (including major depression or dysthymia)	Age	OR Date	/	1
	0	Anxiety (including panic disorder or generalised anxiety disorder)	Age	OR Date	/	1
	0	Bipolar disorder	Age	OR Date	/	/
	0	Obsessive compulsive disorder (OCD)	Age	OR Date	/	/
	0	Post traumatic stress disorder (PTSD)	Age	OR Date	/	/
	0	Schizophrenia or other psychotic disorder	Age	OR Date	/	/
	0	Dissociative disorder (Including dissociative identity disorder)	Age	OR Date	/	/
	0	Eating disorder (including anorexia or bulimia)	Age	OR Date	/	/
	0	Attention deficit or hyperactivity disorder (ADD/ADHD)	Age	OR Date	/	/
	0	Personality disorder (including Borderline personality disorder)	Age	OR Date	/	/
	0	Any other mental health condition not already mentioned. What name was given to your condition	Age	OR Date	/	/
3. \	Whe	en did you first experience symptoms relating to your mental health?	Age	OR Date	/	/
Ple	ase Hav	w have you been affected by your mental health? select each which apply we taken time off work under the care of a doctor tien was the last time you were unable to work due to your mental health?	Age	OR Date	/	/
	Wh	at is the longest number of consecutive days you have been off work due to	your ment	tal health?		
0		we taken time off work under personal or employer sponsored leave ten was the last time you were unable to work due to your mental health?	Age	OR Date	/	/
	Wh	nat is the longest number of consecutive days you have been off work due to	your ment	tal health?		
0		work or social relationships have been negatively impacted en was the last time you were impacted in this way?	Age	OR Date	/	/
0		ability to engage in my usual work and social activities have been negatively en was the last time you were impacted in this way?	/ impacted Age	OR Date	/	/
0		ability to function has been impacted by my mental health in other ways ase describe how you have been impacted by your condition:				
	Wh	en was the last time you were impacted in this way?	Age	OR Date	/	/
0		mental health has never impacted my ability to function or my relationships up was the last time you were impacted in this way?	Age	OR Date		

edication type	Date first prescribed	Are you still taking this?	Has this been prescribed more than once?
Antidepressants (e.g. Zoloft, Cipramil, Effexor, Lovan, Aropax)	1 1	O No O Yes Ceased / /	○ No ○ Yes
Mood stabilisers (e.g. Lithium)	/ /	O No O Yes Ceased / /	○ No ○ Yes
Antipsychotics (e.g. Clozaril, Seroquel, Zyrprexa, Risperdal)	/ /	○ No ○ Yes Ceased / /	○ No ○ Yes
Anticonvulsants (e.g. Epilim, Tegretol, Lamictal)	/ /	○ No ○ Yes Ceased / /	○ No ○ Yes
Sedatives / Hypnotics (e.g. Normison, Diazepam)	1 1	○ No ○ Yes Ceased / /	○ No ○ Yes
Stimulants (e.g. Ritalin, Concerta, Provigil)	/ /	○ No ○ Yes Ceased / /	○ No ○ Yes
Substance abuse related medications (e.g. Campral, Naloxone, Suboxone, Methadone)	/ /	○ No ○ Yes Ceased / /	○ No ○ Yes
Other or unknown form of medication: Drug name	/ /	○ No ○ Yes Ceased / /	○ No ○ Yes
Other or unknown form of medication: Drug name:	/ /	○ No ○ Yes Ceased / /	○ No ○ Yes
Other or unknown form of medication: Drug name:	/ /	○ No ○ Yes Ceased / /	○ No ○ Yes
Have you ever received or been recommended any talk atment or been referred to a psychiatrist?  No → go to 7  Yes → please complete below (please check all that ap		Are you still attending?	Date ceased (if applicable
General counselling	/ /	O No O Yes	/ /
0 11 1 1 1 1 (0.000)	/ /	O No O Yes	/ /
Cognitive behaviour therapy (CBT) or Dialectical behaviour therapy (DBT))		○ No ○ Yes	/ /
Cognitive behaviour therapy (CBT) or Dialectical behaviour therapy (DBT))  Other forms of talk-therapy Please specify:	/ /		

Continue filling out this questionnaire on the following page -

8. Have you ever thought of r	nurting yourseit?								
O No → go to 9									
Yes → when did you last h	nave these thoughts	s?		Age	OF	R Date	/	/	
Had you experienced these fee	elinas previously?								
O No	sinigo proviodoly.								
<ul><li>Yes → please describe ho</li></ul>	ow often you had ov	norion	and those fool	inge proviou	cly on	d whon you fire	ct had	thosotho	wahte
— Please describe no	onterryou had ex	penen		ii igs previou	Siy, ai i	a when you ms	Striau	u lese u lo	lugitis
Have you ever acted on those t	houghts?								
O No	aroughto.								
<ul><li>Yes → please provide det</li></ul>	ails including when	this ha	is hannened						
— — — — — — — — — — — — — — — — — — —	and melading when	ti iio i ia							
9. Provide details of your trea	ating doctor for this	s condi	ition						
Doctor's/Clinic's name									
Address							Sta	ate	Postcode
Phone number ( )									
Dates consulted:	From	/	/	Most rece	nt	/ /			
10. Have you consulted any o	other health profess	sionals	for the condi	tion/s?					
O No									
<ul><li>Yes → provide details of c</li></ul>	other doctors								
Doctor's/Clinic's name									
Address							Sta	ate	Postcode
Phone number ( )									
Dates consulted:	From	/	/	То	/	/			
Doctor's/Clinic's name									
Address							Sta	ate	Postcode
Phone number ( )									
Dates consulted:	From	/	/	То	/	1			

#### **BACK/NECK PAIN QUESTIONNAIRE**

Life insured full name:
Life insured date of birth / /
1. Which part of your back/neck is, or was affected? Select all that apply
○ Neck (Cervical spine) ○ Upper/Middle (Thoracic spine) ○ Lower (Lumbar-sacral spine)
2. When did you first experience back/neck symptoms?
3. Have you ever experienced any symptoms of sciatica, numbness or pins and needles?
○ No
Yes → provide details including dates
4. Do you continue to experience symptoms?
○ No → when did you last experience any symptoms of this condition? / /
→ how many episodes of back/neck symptoms have you experienced, and how long did the symptoms last for?
○ Yes → what was the date of your most recent symptoms?     / /
→ how many episodes of back/neck symptoms do you experience per year?
→ how long do the symptoms normally last for?
5. Have you made a complete recovery?
○ No
Yes → how long have you been free of all symptoms?
6. Are you currently undertaking treatment/therapy for this condition?
<ul><li>○ No → Have you ever undertaken treatment/therapy for this condition?</li><li>○ No</li></ul>
Yes → provide details of treatment/therapy below

Type of treatment		Date commenced	Date ceased (if applicable)
Medication			
Name	Dosage	/ /	/ /
Name	Dosage	/ /	/ /
<ul><li>Physiotherapy</li></ul>		/ /	/ /
O Chiropractor/Osteopath		/ /	/ /
○ Surgery		/ /	/ /
Details			
Other – advise		/ /	/ /

Continue filling out this questionnaire on the following page

7. Does this condition interfe	ere with or restri	ct your li	festyle act	ivities or norm	al occup	oational du	ties?	
○ No								
8. Have you ever taken time	off work as a res	sult of yo	ur back/ne	eck condition?	•			
○ No								
Yes → advise when and	for how long							
9. Is your usual doctor the to	reating doctor fo	or this co	ndition?					
<ul><li>○ No → provide details of</li></ul>	_			1				
○ Yes								
Doctor's/Clinic's name								
Address							State	Postcode
Phone number ( )								
Dates consulted:	From	/	/	То	/	/		
10. Have you consulted any	other health prof	fessiona	s for the c	ondition/s?				
○ No								
	other doctors							
Doctor's/Clinic's name								
Address							State	Postcode
Phone number ( )								
Dates consulted:	From	/	/	То	/	/		
Doctor's/Clinic's name								
Address							State	Postcode
Phone number ( )								
Dates consulted:	From	/	/	То	/	/		

If you need more space to provide your answers, attach a separate sheet signed and dated by you.

ife insured date of birth / /			
. Which joint/s or area/s of the body is/	are affected?		
. When did you first experience sympton	oms?		
. What is, or was the cause of your sym	ptoms/condition?		
. Have you made a complete recovery?			
) No			
Yes → for how long have you been fre	e of all symptoms?		
. Are you currently undertaking treatme	ent/therapy for this condition?		
No → have you ever undertaken treat	ment/therapy for this condition?		
O No			
<b>9</b> 110			
Yes → provide details below	w		
		Date commenced	Date ceased (if applicable)
<ul> <li>Yes → provide details below</li> <li>Yes → provide details of treatment/the</li> </ul>		Date commenced	
<ul> <li>Yes → provide details below</li> <li>Yes → provide details of treatment/th</li> </ul> Type of treatment		Date commenced	
<ul> <li>Yes → provide details below</li> <li>Yes → provide details of treatment/them</li> <li>Type of treatment</li> <li>Medication</li> </ul>	erapy below	Date commenced  / / / /	
<ul> <li>Yes → provide details below</li> <li>Yes → provide details of treatment/th</li> <li>Type of treatment</li> <li>Medication</li> <li>Name</li> </ul>	Dosage	Date commenced  / / / / /	(if applicable)
<ul> <li>Yes → provide details below</li> <li>Yes → provide details of treatment/th</li> <li>Type of treatment</li> <li>Medication</li> <li>Name</li> <li>Name</li> </ul>	Dosage	/ /	(if applicable) / / /
<ul> <li>Yes → provide details below</li> <li>Yes → provide details of treatment/th</li> <li>Type of treatment</li> <li>Medication</li> <li>Name</li> <li>Name</li> <li>Physiotherapy</li> </ul>	Dosage	/ / / / / /	(if applicable)
<ul> <li>Yes → provide details below</li> <li>Yes → provide details of treatment/th</li> <li>Type of treatment</li> <li>Medication</li> <li>Name</li> <li>Name</li> <li>Physiotherapy</li> <li>Chiropractor/Osteopath</li> </ul>	Dosage	/ / / / / /	(if applicable)  /  /  /  /  /  /
<ul> <li>Yes → provide details below</li> <li>Yes → provide details of treatment/th</li> <li>Type of treatment</li> <li>Medication</li> <li>Name</li> <li>Name</li> <li>Physiotherapy</li> <li>Chiropractor/Osteopath</li> <li>Surgery</li> </ul>	Dosage	/ / / / / /	(if applicable)  /  /  /  /  /  /

Continue filling out this questionnaire on the following page -

8. Is your usual doctor the t	treating doctor fo	r this cor	dition?					
○ Yes								
○ No → provide details of	your treating doct	or for this	s condition	1				
Doctor's/Clinic's name								
Address							State	Postcode
Phone number ( )								
Dates consulted:	From	/	/	То	/	/		
9. Have you consulted any	other health profe	essionals	for the co	ondition/s?				
○ No								
	of other doctors							
Doctor's/Clinic's name								
Address							State	Postcode
Phone number ( )								
Dates consulted:	From	/	/	То	/	/		
Doctor's/Clinic's name								
Address							State	Postcode
Phone number ( )								
Dates consulted:	From	/	/	То	/	/		

#### **ACTIVITY QUESTIONNAIRES**

#### **DIVING QUESTIONNAIRE**

Are you amateur, professional	and/or an instructor?	O Amateur	O Profession	al/Instructor
1. Are you amateur, professional	and/or an instructor:	Amateur	O Floression	ai/iiistiuctoi
2. Do you have a current diving q	ualification?			
○ No				
○ Yes → provide details				
3. What type of diving do you do	? Tick all that apply			
○ Scuba ○ Snorkelling	<ul><li>Skin diving</li></ul>	Free diving	<ul><li>Wreck diving</li></ul>	Cave/Pothole diving
4 Milest demands de very diverse and	how often (per annum)?			
4. What depths do you dive, and				
4. What depths do you dive, and		Average		Maximum
Depth		Average	m	Maximum
		Average	m p.a.	Maximum
Depth  Number of dives at this depth	had an accident while di			Maximum
Depth	had an accident while di			Maximum

Continue filling out this questionnaire on the following page -

### MOTOR SPORTS (CAR/CYCLE) QUESTIONNAIRE Life insured full name: Life insured date of birth / / 1. Are you amateur or professional or competitive? Amateur O Professional O Competitive 2. What types of events do you participate in, and how often per year, e.g. drag racing, speedway, rally driving? Type and location of event Number of events per annum 3. What type of vehicles do you drive/ride? Vehicle type **Engine type/size** Max. racing speed 4. Have you ever been injured, or had an accident while participating? O No Yes → provide details

Continue filling out this questionnaire on the following page

### **AVIATION QUESTIONNAIRE** Life insured full name: Life insured date of birth 1. Do you hold a Civil Aviation Authority licence? ○ Yes → state the type and period held 2. Do you intend to change the scope of this licence, including engaging in any other form of aviation? O No Yes → provide details 3. Have you ever had an accident or been charged with violating Civil Aviation Authority regulations? O No Yes → provide details 4. Complete the following schedule Category Flight hours in past 12 months Flight hours future annual average Commercial airline Charter Private Aero club/Flying school Agriculture Helicopter Ultralight/Microlight **OTHER ACTIVITY QUESTIONNAIRE** 1. What is the activity? 2. On what basis do you participate in this activity? Amateur/Recreational O Competitive Professional 3. How often do you participate in this activity? Events/Hours per year 4. Provide details of the level at which you participate in this activity. e.g. maximum depths, heights, speeds, or grades? 5. Provide details of any injuries you have sustained from this activity

Life insured full name:			
_ife insured date of birth / /	,		
SECTION 1 - PERSONAL FINANC	CIAL POSITION		
.1. Provide details of your assets and lia	<b>bilities.</b> directly or indirectly I	nave ownership interest in and/or control over, includ	ding those which are not he
Assets		Liabilities	
Primary residence/farm property	\$	Primary residence loan balance	\$
Motor vehicle/boat etc.	\$	Car loan balance	\$
Investment property	\$	Credit card balance	\$
Investment – shares etc.	\$	Personal loan balance	\$
Business/es	\$	Investment property debt/s	\$
Other assets (specify):		Other Investment debt/s	\$
	\$	Business/es debt/s	\$
	\$	Other liabilities (specify):	
	\$		\$
	\$		\$
Total assets  2. Do you have any financial dependan	\$	Total liabilities	\$
.2. Do you have any financial dependant  No	\$ ts?	Total liabilities  endant, their relationship to yourself (the life insure	\$
I.2. Do you have any financial dependant  No  Yes → provide clarification including to they will be dependent on you  I.3. Do you receive or expect to receive to No	ts? the age of each dep	endant, their relationship to yourself (the life insure	\$ ed), and the length of time
<ul> <li>Do you have any financial dependant</li> <li>No</li> <li>Yes → provide clarification including they will be dependent on you</li> <li>Do you receive or expect to receive the No</li> </ul>	ts? the age of each dep	endant, their relationship to yourself (the life insure	\$ ed), and the length of time
.2. Do you have any financial dependant  No  Yes → provide clarification including they will be dependent on you  3. Do you receive or expect to receive r  No  Yes → provide clarification, including long this would continue	ts?  the age of each deponet income from other details of the source	endant, their relationship to yourself (the life insure ner sources such as rental income, dividends etc	\$ ed), and the length of time
.2. Do you have any financial dependant  No  Yes → provide clarification including they will be dependent on you  .3. Do you receive or expect to receive r  No  Yes → provide clarification, including long this would continue  .4. Are you applying for (if more than on Business loan cover → complete sec	ts?  the age of each deponet income from other income from other details of the source expelies, tick and tion 2	endant, their relationship to yourself (the life insure ner sources such as rental income, dividends etc	\$ ed), and the length of time
<ul> <li>Do you have any financial dependant</li> <li>No</li> <li>Yes → provide clarification including they will be dependent on you</li> <li>Do you receive or expect to receive re</li></ul>	the age of each deponet income from other details of the source eapplies, tick and tion 2	endant, their relationship to yourself (the life insure ner sources such as rental income, dividends etc	\$ ed), and the length of time

(If only personal cover is ticked, end here)

#### **SECTION 2 - BUSINESS LOAN COVER**

2.1. Provide details of the loan/s this cover relates to in the table below

	Lender	Amount	Term	Interest rate	Drawdown date	Repayment method
1		\$		%	/ /	
2		\$		%	/ /	
3		\$		%	/ /	
4		\$		%	/ /	

3		\$		%	/	/	
4		\$		%	/	/	
2.2.	What is the purpose of the loan	/s and what is you	r share?				
2.3.	Are there joint and several guara	antees?					
0 1	No						
O '	Yes → outline who the other pers	son/s are					
2.4.	Is insurance a requirement of th	e lender in providir	ng the loan/s?				
	No						
O '	Yes						
SE	CTION 3 - BUSINESS KEY	PERSON COVE	R				
3.1.	What is your position in the bus	iness?					
	What are the duties, special skil son?	ls, knowledge, exp	ertise, qualifica	tions, contacts or oth	ner factors	that cont	ribute to make you a key
3.3.	What proportion of business no	et profit can be dir	ectly attributed	l to you (the life insu	red)?	%	
Clari	ify how this percentage has been	determined					
3.4.	Outline the calculation methodo	ology showing how	the level of key	person cover was de	etermined		
	What are the roles and duties of me generation in the business?	other shareholder	s/trustees and	key personnel in the l	business, a	ind how n	nuch do they contribute to
	Role/Duties		Contribution	Position			Value policies in force
1			%				\$
2			%				\$
3			%				\$
4			%				\$
36	Is cover in force or being effecte	ad on the lives of a	ov other person	e in the husiness?			
0.0.	_		ly other person	om the business.			
	Yes → provide details of on whor	n, their role/duties a	nd how much				
	·						

### SECTION 4 - BUSINESS BUY/SELL COVER 4.1. Has an independent valuation been completed? O No Yes → are you able to provide a copy of the valuation? O No O Yes 4.2. Provide a detailed outline of the calculation methodology showing how the cover was calculated 4.3. Has a Partnership, Share Purchase and/or Buy/Sell Agreement been put in place? O No Yes → are you able to provide a copy of the Partnership, Share Purchase and/or Buy/Sell Agreement? O No O Yes 4.4. Is cover in force or being effected on the lives of all business partners or shareholders? ○ No → provide details as to why not Yes → are the business partners/shareholders also applying for cover with Zurich? ○ No → what levels of cover are being applied for, and with which insurer? ○ Yes → confirm the names of the other business partners/shareholders applying for cover with Zurich

#### **BUSINESS EXPENSES QUESTIONNAIRE**

Life insured full name:					
Life insured date of birth	/ /				
SECTION 1 - BUSINESS DE  1.1. When did your business com		1 1			
1.2. What are the principal busine	ess activities?				
1.3. Describe what you would exp Include details of any contingencie	<b>ect to happen to</b> s (including use o	your business in the event of a locum) that may be in place	of your disability and d	over what timeframe	).
1.4. What proportion of total bus  1.5. Provide the following details	<u> </u>		% siness owners/partne	rs	
Name of employee or business owner/partner	% of income generated	Role/duties		Annual salary	% interest in the business (if any)
	%			\$	%
	%			\$	%
	%			\$	%
	%			\$	%
<ul> <li>1.6. Are you applying for:</li> <li>Keyperson replacement cover</li> <li>Ongoing fixed expenses cover</li> </ul> SECTION 2 – KEYPERSON 2.1. What is your position in the base of the content of the c	→ complete se	ction 3			
2.2. What are the duties, special sperson that would require the bus	skills, knowledge			rs that contribute to	make you a key
2.3. What proportion of the busi	ness net profit c	an be directly attributed to	you (the life insured)?	%	
2.4. What would a replacement of			per month		
2.5. Outline the basis on which th			poi monti		
2.6. Clarify how long it would mos	st likely take to s	ource a replacement			

#### **SECTION 3 - ONGOING FIXED EXPENSES COVER**

**Enter your share of average monthly business expenses (that you are responsible for).** Some expenses are not eligible for this insurance, e.g. partner share of expenses and salaries. Refer to the relevant PDS for a list of business expenses that we will cover.

Accounting and auditing fees (regular only)	\$
Bank fees and charges	\$
Cleaning costs (regular only)	\$
Electricity, gas and water	\$
Fees for professional associations	\$
Insurance premiums (excluding this policy and income protection policies)	\$
Interest payments on business loans	\$
Leasing/Hire purchase of office equipment, machinery or motor vehicles	\$
Minimum loan repayments of business capital/principal loan	\$
Locum cover (less earnings generated by locum)	\$
Motor vehicle fixed business related costs (registration etc.)	\$
Payroll tax for employees not directly involved in revenue generation	\$
Printing postage and stationery	\$
Property rates/taxes	\$
Rent/Leasing fees (business premises)	\$
Repairs and maintenance	\$
Salaries of employees not directly involved in revenue generation (excluding income splitting)	\$
Security costs	\$
Subscriptions/fees for business related associated memberships	\$
Superannuation contribution for employees not directly involved in revenue generation (excluding income splitting)	\$
Telephone	\$
Other expenses (specify the nature of the expense)	
Expense:	\$
Expense:	\$
Expense:	\$
Total	\$

### **BANKRUPTCY QUESTIONNAIRE** Life insured full name: Life insured date of birth 1. What date were you declared bankrupt? 2. Has your bankruptcy been discharged? Yes → when was it discharged? / / 3. Was this bankruptcy: O Voluntary? O Forced? 4. Provide a detailed description of the reason for and the circumstances under which you were declared bankrupt on the above occasion 5. At the time of your bankruptcy, were you an employee only with no ownership (directly or otherwise) in the business you were working in? ○ No → detail how the bankruptcy affected your business structure, trading operation and/or management of the business at the time Yes → detail how the bankruptcy affected your employment situation 6. Apart from any original creditor's petition, were any legal proceedings instigated against you arising from this bankruptcy? O No Yes → provide details, including whether any proceedings are still in place 7. Have you ever been declared bankrupt prior to this bankruptcy? O No Yes → provide full details, including date of discharge 8. Has any entity you have been associated with been placed into receivership, liquidation or administration? Yes → provide details 9. Do you still have financial commitments to any other parties involved? O No Yes → provide details 10. Did you suffer from any health problems at the time of bankruptcy, e.g. stress, anxiety or high blood pressure? O No

Yes → provide details

ADVISER NOTES

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